



Global Beverage Conglomerate Satisfies Thirst for Great Governance

Company Name:	Constellation Brands, Inc.
Implementation:	Concur Travel & Expense and Concur Intelligence
Industry:	Beverage Alcohol Supplier & Marketer
Company Size:	6,000 employees

As the world's leading wine company, Constellation Brands, Inc. has employees traveling the globe, promoting their internationally recognized wines, beers and spirits. But, with a sizeable annual travel budget, the need for tighter control and greater governance was important.

Five years ago, as part of an overall effort to optimize governance, the company implemented Concur® Travel & Expense—and the results have been exceptionally rewarding. “A key driver for us was to improve the efficiency of our processes and increase our business controls,” says Christopher DeCosmo, Expense Analyst and Global Program Administrator. “Instant access to expense data prior to approval and after an expense is incurred is a huge benefit, and corporate card integration also provides superior control. Card data is unalterable.” Integrating the corporate card has benefitted Constellation on multiple levels, improving efficiency and accelerating the payment cycle.

Selective routing of data streamlines the process, and robust reporting features give Constellation's managers extraordinary visibility. “Concur® Intelligence is amazing,” says DeCosmo, who appreciates reporting capable of providing a granular level of detail, as well as insight into the big picture. Concur's reporting tools are powerful, yet offer tremendous ease of use, a combination that has supported Constellation's drive for compliance. With Concur, they've seen:

- **Dramatically boosted compliance and reduced opportunities for fraud**
- Instant, real-time access to expense data for **superior control**
- Robust reporting features provide **unprecedented visibility into travel spend and trends**
- **Streamlined processes** and **accelerated payments** through corporate card integration
- High levels of support to drive **optimal governance**

“Concur's incessant drive to improve and innovate is impressive,” says DeCosmo.