



Gardner Denver Achieves Operational Excellence with Concur

Company Name: Gardner Denver

Implementation: Concur Travel & Expense and Concur Intelligence

Industry: Manufacturing

Company Size: 6,500 employees

Concur solutions have helped Gardner Denver, a leading global manufacturer of highly engineered compressors, blowers, pumps and other fluid transfer equipment, deliver on its vision of operational excellence. As the company grew to be more global in nature, its traditional paper worksheet style of completing and routing expense reports simply became too time-consuming and inefficient. With Concur® Travel & Expense and Concur® Intelligence, Gardner Denver has realized a number of benefits, including:

- Extensive global requirements fulfilled – including multi-currency, multiple languages and travel allowances.
- Employees have embraced the easy “one-click” process of travel reservations flowing directly into their expense reports.
- Automated and standardized processes have resulted in a paperless system with built-in mistake-proofing, as well as better adherence to corporate travel policies.
- The ability to influence spending habits to reduce travel costs.
- Global visibility into travel expenditures, with access to detailed, on-demand reports, enabling more timely recognition of expenditures, and better budgeting and forecasting.
- Using detailed report information for negotiating better rates and pricing with travel partners and vendors.
- Faster and easier preparation of information for auditors, who also appreciate the visibility the solutions provide.

“With Concur, we have eliminated waste and improved processes,” says Lynne Degand, Director of Manufacturing Accounting and Domestic Shared Services at Gardner Denver. “We also have better control from an accounting standpoint, and our reporting capabilities are vastly improved. We appreciate Concur listening to customers’ suggestions and incorporating those suggestions in the frequent product enhancements that are rolled out seamlessly.”

Degand notes that flexibility in on-demand travel management solutions is a must. Concur, she says, has taken into account the nuances, compliance requirements, currencies and languages of different countries to truly enable a company to standardize globally. She discloses, “no customization is required, and the system configuration does not require any internal IT support.”

“I can manage, administer and maintain the program globally directly from my office in Illinois,” says Degand. “That makes the Concur solutions tremendously efficient.”

